



Leveraging assets, control to optimal supply, efficient warehousing

Selcius Distribution

- Better inventory control, Shipment and order processing
- Improved customer service
- Easy management of complex product line, hassle free sales cycle
- Manages costs and increase margin
- Pursue new market segments
- Opens new channels of trade
- Expands total operations

Challenging business environment necessitate that organizations operate at peak efficiencies by fashioning a competitive edge through automated operations. Azure distribution helps consolidates systems, lower costs and speed up transactions. Enabling advance capabilities and real time control of customer service, Sales, Inventory, Purchasing, Supply chain Management & shipping & receiving activities.

Azure distribution empowers strategic management of entire distribution cycle. It helps introduce a portable system through the enterprise to streamline order processing functions, reduces carrying costs and improves fulfillment as per customer directive. The supply chain & logistic management functions synchronize manufacturing and distribution activities.

*Inventory management ,
Replenishment, Purchase
order and Sales order
functions integrate
seamlessly--- facilitating
complete information
necessary for executing
informed supply chain
decisions.*

Highlights:

- Defines repeat order line for customers, by item or item category
- Defines delivery quantities by customer ship to location and ship via method
- Defines multi level product tree and multi unit item identification
- Defines start and end date and sachems
- Open distribution cycle as necessary
- Multi stock valuation methods (e.g. FIFO, LIFO, Weighted average , LPR configurable according to company requirement)
- Automatically generate orders and order lines according to all predefined demands
- Order processing and inventory features- such as multiple pricing and discount rules and customer credit checking.
- Online inventory display according to locations.
- Multiple subscriptions consolidated onto appropriate distribution and shipment.
- Automatically generated order/invoices based on EOQ
- Age of stock recorded

Selcius Distribution Modules

- Logistics & Inventory
- Sales
- Point of Sales (POS)
- Purchase

Logistic & inventory

- Coding of item based on UNSPEC standards
- Multi Layer classification adopted in the coding
- Facility to store documents, Specifications, photographs etc.. in item master
- Linkage with web
- Stock valuation method is user configurable
- Stock ledgers in multiple UOM
- ABC, FSN Analysis possible at user definable dynamic criteria

Sales

Supports different types of sales

- Local Sales
- Distributor sales (Channel)
- Exports Sales
- Van Sales
- Tax structure parameterized to item, place of sales, product category etc..
- Multiple pricing structures based on customer, location of sales, type of sales
- Linkage of sales with schemes and discount based on customer, period, specific promotional event, quantity etc..
- Total integration with customer relations and loyalty program
- Integrated to production system/purchase system
- Post dated cheque collection facility
- Collection in multiple currency

Point of sales

- Linkage with stocks
- Facility to accept multiple credit cards
- Foreign currency transactions
- Linkage with loyalty program, scheme etc..

Purchase Handles different types of purchase

- Local purchase
- Import purchase
- Seasonal Purchase/Rate contract purchase
- Handles multiple types of TAX structures, additional costs etc.
- System capability of handling service purchases (Other than item)
- Fully integrated with Finance
- Quality checking configuration at goods receipt stage

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